

## Guru Gobind Singh Indraprastha University Sec- 16 C, Dwarka, New Delhi-110078

(General Administration Branch)

F.No. GGSIPU/GA/Cafeteria/2019

Name of work: Tender for Engagement of agency for Operation of Canteen, Catering & Cafeteria Services in the University Campus.

Dated: 15.10.2020

Tender ID: 2020\_GGSIP\_195154\_1

## **Annexure to the Minutes of Pre-Bid Meeting**

The representatives of the following agencies were present in the Pre-Bid meeting held on 08<sup>th</sup> October at 12 Noon in E-Block, Seminar Hall

- 1. M/s Salasar Food Services
- 2. Mr. Gajander Giri, M/s Sahar Global Foodhub (s) Ltd.
- 3. Ganesh Kumar, M/s Commercial Food Services
- 4. Ganesh Kumar, M/s Commercial Food Services
- 5. Mr. Sunil Tripathi, Bikano chart cafe

S.No.	Query raised	Reply of the Committee
1	Having Minimum 25 nos. of Food Chains: We have 25 nos. of food chains but now a Pendemic Situation all outlets are closed since March 2020, so kindly grant exemption.	Minimum Food Chain/Opening at different location in Delhi/NCR as given in clause 5 (i) (g) of Tender Document is reduced to 05 nos. in place of 25 nos. as mentioned earlier.
2	SQF Certificate: SQF Certificate is not applicable in our Canteen Business, SQF certificate is applicable in Hotels and Restaurant.	SQF certificate is required for ascertainment of quality of the product. See clause 5 (i) (j) of Tender Document
3	FSSAI Certificate: As per latest Govt. guidelines, expired license is extended up to 31 <sup>st</sup> December, 2020.	Expired license for FSSAI certificate will be considered to be extended upto 31 December 2020, in case, if it is expired on or after 01 January 2020 i.e. approx. 3 months before lockdown due to containment of COVID-19
4	Turn Over 100 Cr (Clause no. 05): As per (GFR 2017 rules), (Delhi Govt. Tender Guidelines) turnover is not applicable in particular this Tender.	The minimum requirement of Turn Over as given in Tender Document in clause 5 (i) (e) is reduced to Rs 10 crore in place of Rs. 100 crore, as mentioned earlier.  In case if a Food Chain Vendor operates Canteen Catering and Cafeteria Services in University premises through its franchise, the overall turnover of the group of Food Chain Vendor will be considered for the purpose of technical evaluation.  However, the respective Food Chain Vendor/primary/principal bidder will be responsible for all acts and omissions of its franchise including but not limited to hygiene, quality of food, rate list, proper services etc. Besides principal bidder will also visit its franchise in University Campus at least one in a month or more, as deemed fit, to ensure the proper functioning of its franchise and also issue a certificate to this effect to the concerned University Authority.
5	Are you looking single vendor for all food requirements?	Yes
6	Who will invest in Kitchen equipment, utensils, crockery and cutlery?	Bidder, See clause 13 (v) of Tender document

7	The eligibility criteria is 100 crore so can you consider the turnover of group?	The minimum requirement of Turn Over as given in Tender Document in clause 5 (i) (e) is reduced to Rs 10 crore in place of Rs. 100 crore, as mentioned earlier.  In case if a Food Chain Vendor operates Canteen Catering and Cafeteria Services in University premises through its franchise, the overall turnover of the group of Food Chain Vendor will be considered for the purpose of technical evaluation.  However, the respective Food Chain Vendor/primary/principal bidder will be responsible for all acts and omissions of its franchise including but not limited to hygiene, quality of food, rate list, proper services etc. Besides principal bidder will also visit its franchise in University Campus at least one in a month or more, as deemed fit, to ensure the proper functioning of its franchise and also issue a certificate to this effect to the concerned University Authority.
8	Method of billing not clear for mess services?	See clause 24 of Tender Document for billing of Canteen, Cafeteria & Cafe Services.
9	Number of days for lean & regular period?	Canteen will be opened for all working days except Sunday and gazette/notified holidays. See clause 19 of Tender Document.
10	What is the charges of electricity per unit?	As per BSES rates. See clause 23 (ii) of Tender Document
11	For the value of 1.50 cr. tender cost tender you have asked for Rs. 100/-Crore turnover is it ok or any correction is there.	The minimum requirement of Turn Over as given in Tender Document in clause 5 (i) (e) is reduced to Rs 10 crore in place of Rs. 100 crore, as mentioned earlier.  In case if a Food Chain Vendor operates Canteen Catering and Cafeteria Services in University premises through its franchise, the overall turnover of the group of Food Chain Vendor will be considered for the purpose of technical evaluation.  However, the respective Food Chain Vendor/primary/principal bidder will be responsible for all acts and omissions of its franchise including but not limited to hygiene, quality of food, rate list, proper services etc. Besides principal bidder will also visit its franchise in University Campus at least one in a month or more, as deemed fit, to ensure the proper functioning of its franchise and also issue a certificate to this effect to the concerned University Authority.
12	You have asked for 25 outlet chain is required from food vender. Please elaborate the above points	Minimum Food Chain/Opening at different location in Delhi/NCR as given in clause 5 (i) (g) of Tender Document is reduced to 05 nos. in place of 25 nos. as mentioned earlier
13	While the estimated cost of work is just 1.5 Crores in three years (50 lakhs annually) the sought annual turnover of the bidder is 100 crores (clause e, page 5), which is 200 times of the estimated annual work which is clear defiance of CVC guidelines and office memorandum No. 12-02-1-CTE-6 dated 17th December 2002 (copy attached), which clearly says that sought annual turnover should be 30% of the	First of all, the referred guidelines of CVC pertains to civil and electrical works whereas the tender is floated for Canteen, Carting & Cafeteria Services. Besides, it is also stressed upon that the criteria of 30% of the estimated cost is <b>atleast</b> (i.e. minimum) not maximum to decide the turn over.  However, keeping in view to allow the maximum participation in Tender, the minimum requirement of Turn Over as given in Tender Document in clause 5 (i) (e) is reduced to Rs 10 crore in place of Rs. 100 crore, as mentioned earlier.  In case if a Food Chain Vendor operates Canteen Catering and Cafeteria Services in University premises through its franchise, the overall turnover of the group of Food Chain Vendor will be

	annual estimated cost of work (page 3 of attached CVC guidelines) i.e 15 lakhs only in this case.	considered for the purpose of technical evaluation.  However, the respective Food Chain Vendor/primary/principal bidder will be responsible for all acts and omissions of its franchise including but not limited to hygiene, quality of food, rate list, proper services etc. Besides principal bidder will also visit its franchise in University Campus at least one in a month or more, as deemed fit, to ensure the proper functioning of its franchise and also issue a certificate to this effect to the concerned University Authority.
14	The clause g and h on page no.6 are contrary to each other. When clause h is proving competence of the bidder, the clause g just complicate the prequalification criteria defying the cvc guidelines of free and fair competition with maximum participation.	Though, the clause 5 (i) (g) & 5 (i) (h) are not contrary to each other in any way. Since, clause 5 (i) (g) defines weather a particular bidder is a Food Chain Vendor or not whereas the clause 5 (i) (h) is meant to judge the competence of the bidder to run the Canteen Catering and Cafeteria Services in the organization of repute.  However, keeping in view to allow for maximum participation, clause 5 (i) (g) is deleted and merged with clause 5 (i) (h), as optional.  Now, clause 5 (i) (h) may be read as under:  Having minimum 05 nos. of food chains/openings at different locations in Delhi /NCR. Copy of order OR relevant proof of running food chain/openings such as proof of possession letter/annual property return/agreement/lease deed agreement should be uploaded. (latest copy of electricity bill/water bill/Gas connection bill/Telephone Bill is also required to submit/uploaded)  OR  The bidder must be presently operating a canteen, catering & cafeteria at least in three locations in Central Govt./Ministries/Departments/PSU/ organizations/ Bhawans /Educational institute /MNC's or establishment of Central or State Govt. located in Delhi/NC/. Copy of Work Award letter
15	Tender has to be amended with franchisee clause we operate our operation of Bikano Chart Cafe though our authorized franchise only.	for canteen, catering & cafeteria must be uploaded.  The minimum requirement of Turn Over as given in Tender Document in clause 5 (i) (e) is reduced to Rs 10 crore in place of Rs. 100 crore, as mentioned earlier.  In case if a Food Chain Vendor operates Canteen Catering and Cafeteria Services in University premises through its franchise, the overall turnover of the group of Food Chain Vendor will be considered for the purpose of technical evaluation.  However, the respective Food Chain Vendor/primary/principal bidder will be responsible for all acts and omissions of its franchise including but not limited to hygiene, quality of food, rate list, proper services etc. Besides principal bidder will also visit its franchise in University Campus at least one in a month or more, as deemed fit, to ensure the proper functioning of its franchise and also issue a certificate to this effect to the concerned University Authority.